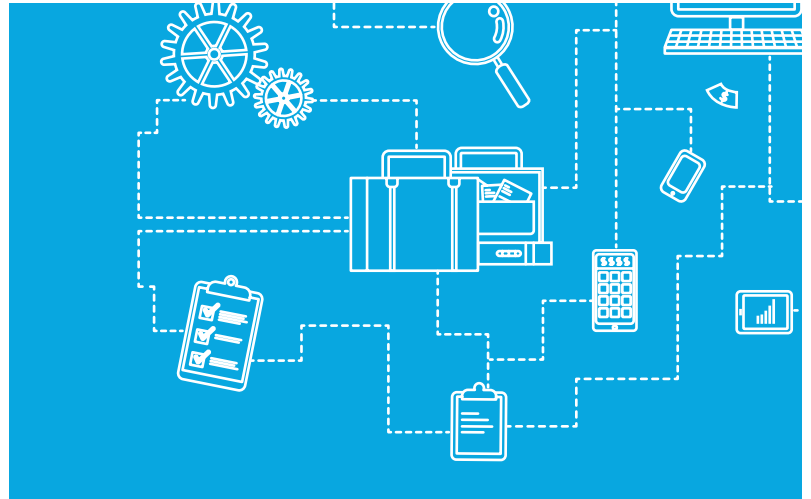


CONTRACT COMPLIANCE AUDITS



Get the deal you bargained for with the help of a contract compliance audit.

Whether you're paying in excess of the agreed terms, or not getting the products and services you bought, you could be leaving a lot of money on the table.

Where contracts are complex, have been in place for some years, or had changes to the scope and terms, we often find billing errors of between 5 and 15 per cent of total historic contract spend.

Why should you audit your contracts?

You spent significant time and resources negotiating the best deal you could with your suppliers. But:

- are you actually paying according to agreed-upon terms and conditions?
- are your suppliers holding up their side of the bargain?
- do you have a mechanism to track service delivery against the contracts?
- have you established preventative and detective controls to ensure compliance with contracts? and
- are your contracts really delivering value for money?

The answer is often no.

How can a contract compliance audit help?

Our contract compliance audits provide a holistic review of contracts in terms of compliance and operational efficiencies, and identify overpayments you make to your suppliers – helping to ensure you receive the benefit of your commercial deals. Typically the cost of the contract compliance audit is more than covered by the savings we find.

Typical savings between 5 and 15 per cent

How do we find overpayments?

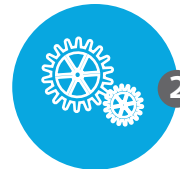
Over many years of reviewing contracts, our specialist team has developed a focused approach to identifying billing errors and overpayments. At the outset we work with your business and contract management teams to identify large and complex long-term contracts that show the common value leakage risk indicators, which means that they are more susceptible to incorrect billing.

For those high risk contracts our five step approach to identify overpayments is outlined below:



1

Review the commercial terms with a focus on the charging mechanism and scope of services/ products. This includes not only the signed contract but also all the post award variations.



2

Visit the supplier and understand the processes and controls they use to raise invoices.



3

Obtain detailed billing data and supporting information.



4

We combine data-analytics and substantive testing to recalculate and validate the historic invoices to identify any errors or over-billings.



5

Work with your procurement and contract management teams to recover all overcharges.



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